



NEWS RELEASE

For Immediate Release

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**TRANSENGEN AND PASSPORT CREATE PARTNERSHIP
FOR PATIENT FINANCIAL TRIAGE**

NORWALK, Conn. and FRANKLIN, Tenn. – Revenue cycle management companies [TransEngen Inc.](#) and [Passport Health Communications Inc.](#) have reached an agreement to jointly offer a comprehensive financial triage solution to health care providers. Together the companies will improve the process of screening health care patients prior to treatment to determine eligibility for assistance and decrease bad debt.

Passport will integrate TransEngen's [HelpEngen®](#) solution into its Patient Access [Suite](#) to provide medical assistance and charity care assessment for uninsured patients and others who are unable to pay for their health care.

“Hospitals and providers can reduce bad debt write-offs, outstanding A/R and total uncompensated care by performing these activities for every patient in non-emergent scenarios. From insurance eligibility verification to estimating and collecting patient payments to medical assistance assessment and enrollment, our partnership with TransEngen creates a single source for efficient front end financial triaging,” said Passport CEO Scott MacKenzie.

[HelpEngen](#) enables financial counselors and other employees to screen patients' eligibility for appropriate government benefit programs such as Medicaid, SCHIP and even non-medical type programs such as food stamps. The software generates prefilled application forms and supports all aspects of the enrollment process to maximize coverage for patients and minimize financial liability for providers.

Passport will incorporate HelpEngen into its solutions for [patient verification](#) and [managing patient payments](#) to help perform an up-front medical assistance analysis, where necessary.

(more)

“With rising unemployment and loss of health insurance being fueled by the struggling economy, hospitals and health systems are more challenged than ever to meet the needs of patients with limited means,” said Gregory Morris, President & CEO, TransEngen. “Our combined offering gives providers the tools they need to perform a thorough financial analysis of every patient before he or she is treated and enroll qualified patients in assistance programs.”

For more information, visit www.helpengen.com or www.passporthealth.com.

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About TransEngen

Founded in 2006, TransEngen has developed a technologically advanced and integrated platform capable of processing both healthcare and financial transactions. The platform provides the end-to-end connectivity between payers, providers and consumers that drive efficiencies to reduce costs, streamline payments and reduce provider collection efforts for patient self-pay responsibilities. With solutions directed at both payers and providers, TransEngen is leading the transformation of the healthcare payments process, creating valuable new functionality at nearly every transaction stage of the process and delivering real-time information at the point of care. For further information, visit www.transengen.com.

About Passport Health Communications Inc.

Passport Health Communications Inc. creates software and solutions to enable hospitals and health care providers to improve business operations and secure payment for their services. Founded in 1996 and headquartered in Franklin, Tenn., the organization is among the nation’s fastest-growing Software-as-a-Service companies. Its eCare® brand of revenue cycle management solutions are available across multiple platforms and are delivered to one in three U.S. hospitals and more than 5,000 other health care facilities in all 50 states. For more information, visit www.passporthealthcommunications.com.

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